

Message Text

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PAGE 01 MANILA 12145 101524Z

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ACTION EA-07

INFO OCT-01 ISO-00 EB-03 DRC-01 RSC-01 /013 W

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R 100415Z OCT 74

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 759

UNCLAS MANILA 12145

E.O. 11652: N/A

TAGS: BFOL, RP

SUBJECT: TDR/FTI - MACONDRAY & CO., INC.

REF: UNCLAS USDOC 14467 AND DIB 431 REC'D. MARCH 14, 1974

1. PHILIPPINES 2. CNTRY CODE: 565 3. SER NO: NA

4. MACONDRAY & CO., INC.

4A. CODE: 4B. CODE: A 4C. CODE: X

5. P.O. BOX 768 MANILA; 9TH FLR., FILIPINAS LIFE BLDG.,
AYALA AVE., MAKATI

6. RIZAL, PHILIPPINES

7. ESTBL: 1898 8. EMPL: 500 9. SIZE: (18-X) VERY LARGE

10. REPUTATION: (22-X) GOOD 12. RPT DATE: 04/74

13A. 28920/235 INDENTS, DIST. & IMP. EXPLOSIVES

13B. 35412/235 INDENTS, DIST. & IMP. DRILLING MACHINES

13C. 28733/235 INDENTS, DIST. & IMP. FERTILIZERS

14D. 01310/235 INDENTS, DIST. & IMP. RAW COTTON

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PAGE 02 MANILA 12145 101524Z

13E. 36210/235 INDENTS, DIST. & IMP. MOTORS AND GENERATORS

13F. 33150/235 INDENTS, DIST. & IMP. WIRE ROPES

13G. 36623/235 INDENTS, DIST. & IMP. FIRE ALARM SYSTEMS

13H. 28790/235 INDENTS, DIST. & IMP. AGRICULTURAL INSEC-
TICIDES AND PESTICIDES

13I. 20840/235 INDENTS, DIST. & IMP. WINES

13J. 20850/235 INDENTS, DIST. & IMP. LIQUOR

13K. 35520/235 INDENTS, DIST. & IMP. TEXTILE MACHINERY

13L. 37140/235 INDENTS, DIST. & IMP. AUTOMOTIVE SPARE
PARTS AND ACCESSORIES

13M. 28349/235 INDENTS, DIST. & IMP. PHARMACUTICAL AND
VETERINARY CHEMICALS

13N. 20910/235 INDENTS, DIST. & IMP. CANNED FISH

13O. 64110/9 INSURANCE AGENTS

13P. 47210/9 SHIPPING AGENTS

14. OFFICER: JAMES H. BALDWIN, PRES. & GEN. MGR.

15. CABLE: "MACONDRAV" MAKATI, RIZAL 16. TELEX:
7425851 - ITT GLOBE MACKAY

17. PHONE: 88-98-41

18. FINANCIAL REFERENCES: BANK OF AMERICA NT & SA AND
HONGKONG & SHANGHAI BANKING CORPORATION, BOTH MAKATI, RIZAL
AND MANILA BANKING CORPORATION, MANILA, PHILIPPINES. TRADE
REFERENCES: SEE ITEM 19.

19. MAJOR FOREIGN FIRSM REPRESENTED: CHICAGO BOILERCOMPANY,
1963 N. CLYBOURN, CHICAGO, ILLINOIS 60614, SANDMILLS AND
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PAGE 03 MANILA 12145 101524Z

PARTS: FORD MOTOR CO., RICHMOND 1, CALIFORNIA, MOTOR VEHICLE
PARTS AND ACCESSORIES; E. I. DU PONT DE NEMOURS & CO., INC.,
EX
LOSIVES DEPARTMENT, WILMINGTON, DELAWARE 19898, EXPLOSIVES
AND SODIUM CYANIDES; ANDERSON CLAYTON & CO., MEMPHIS, TENNESSEE,
RAW COTTON; PLUESS-STAUFFER, NEW YORK, NEW YORK, CHEMI-
CALS; BIGELOW-SUPERIOR INTERNATIONAL CORP., NEW YORK, NEW
YORK, BOILERS AND ACCESSORIES; CLOW CORPORATION, OAK BROOK,
ILLINOIS, WATER TREATMENT EQUIPMENT AND PUMPS; CULLIGAN,
INC., NORTHBROOK, ILLINOIS, WATER CONDITIONING EQUIPMENT;

MARINE CONSTRUCTION & DESIGN CO., SEATTLE, WASHINGTON, MECHANICAL AND HYDRAULIC FISHING GEARS; ALLIED CHEMICAL CORPORATION, MORRISTOWN, NEW JERSEY, TEXTILE CHEMICALS; DAY-GLO COLOR CORP., CLEVELAND, OHIO, PAINTS; AND KELCO CO., SAN DIEGO, CALIFORNIA, TEXTILE CHEMICALS; EXCLUSIVE AGENCIES ACQUIRED SEVERAL YEARS AGO.

20. POST'S EVALUATION OFFIRM:ORIGIANLLYESTABLISHED AS BRANCH OF MACONDRAY & CO. OF CALIFORNIA. INCORPORATED 1910. AS OF MARCH 1974 FIRM IS CONTROLLED BY FILIPINOS (59.46 PCT), CANADIANS (40.00 PCT) AND AMERICAN (.54 PC). EXECUTIVE OFFICES AND AUTO REPAIR SHOP MAINTAINED IN MAKATI, RIZAL. ALSO MAINTAINS WAREHOUSE IN MANDALUYONG, RIZAL; SHIPPING DIVISION IN INTRAMUROS, MANILA AND BRANCH OFFICE IN CEBU CITY, PHILIPPINES. ENGAGED AS GENERAL MERCHANT HANDLING DIVERSIFIED LINES. FIRM OPERATESIMPORT, AGRICULTURAL CHEMICAL, INDUSTRIAL ENGINEERING & EQUIPMENT, MERCHANDISING,MINING, PAINTS, INSURANCE, SHIPPING AND SERVICE DIVISIONS. IT OPERATES A WHOLLY-OWNED SUBSIDIARY, STRACHAN & MACMURRAY, LTD., ENGAGED MAINLY AS MANUFACTURER AND WHOLESALER LACQUER, PAINTS AND INDUSTRIAL CHEMICLAS. REQUIREMENTS OBTAINED FROM UNITED STATES, JAPAN, WEST GERMANY AND EUROPEAN COUNTRIES. MERCHANDISE DISTRIBUTED NATIONWIDE THROUGH SEVERAL DEALERSLOCATED THROUGHOUT COUNTRY AND BY 35 SALESMEN COVERING GREATER MANILA AREA. OFFICERS APPEAR COMPETENT AND RELIABLE AND IDENTIFIED WITH OTHER BUSINESS FIRMS. CARRIES ADEQUATE STOCKS AND HAS FACILITIES FOR NORMAL OPERATIONS. AS OF DECEMBER 31, 1973 TOTAL ASSETS PESOS 20.8 MILLION, NET WORTH PESOS 7.6 MILLION, SALES PESOS 42.3 MILLION WITH NET INCOME PESOS 906,000. CREDIT REPUTATION, SATISFACTORY.

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PAGE 04 MANILA 12145 101524Z

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Message Attributes

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Review Withdrawn Fields: n/a
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Status: NATIVE
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TAGS: BFOL, RP
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005